

CCIP FAQ's

Q. Why do I need CCIP Certification?

A. You will be receiving instruction and training with some of the best and most experienced Contemporary Clay Artists and Teachers available in Australia. CCIP Certification will not only give you a solid foundation and understanding of 3 modern clays but also a level of skill and expertise that will enable you to confidently work with all of the contemporary clays used in the program.

Q. Which Contemporary Clays are used in the CCIP Certification?

A. The contemporary or "modern" clays that we have chosen to use in the program are Makins Air Dry Clay® (Air Dry Clay) Sculpey Premo! and PMC3 Silver Precious Metal Clay. We have chosen these clays because we believe they are amongst the best of the contemporary clays available.

Q. Are there any additional or "hidden" costs that I need to know about, apart from the price of certification?

A. There are three exam pieces at the end of each certification that are "student choice" pieces. These "free choice" pieces will undoubtedly vary in material content and quantities. On this basis, estimating and including a cost for the exam pieces was impossible and students will need to cover the cost of exam pieces. There may also be a small additional cost for projects that use books, mirrors, vases etc. Please check this aspect with you Senior Training Instructor.

The PMC3 materials needed for projects in the certification are all included and students will be using the Senior Instructor's PMC Tools during the certification class. If students have not used PMC before, they will need to purchase basic metal clay tools to complete their exam pieces. The Senior Instructor will advise the student which tools are needed.

Q. What kind of support can I expect to get after I have completed the course?

A. You will become part of a national team of instructors and artisans and will have access to Senior Instructors who can answer any queries you may have. Metal Clay Australasia Pty Ltd and the CCIP Senior Training Instructors will arrange, at their own timing and discretion, ongoing Retreats and/or classes, which will help you to keep abreast of new ideas techniques and products. Although Metal Clay Australasia Pty Ltd and the CCIP Senior Training Instructors will always endeavour to discount costs for CCIP members, the costs for any arranged events/classes must be met by individual CCIP Instructors/Artisans.

Metal Clay Australasia Pty Ltd has an active Face Book Fan Page. We will advertise and/or promote Contemporary Clay Classes on our FB Fan Page if CCIP graduates request this support via email. It is a requirement that any classes advertised/promoted by us on Face Book, will include at least one of the contemporary clays used in the CCIP Program.

Q. After I have my certification under my belt, what then?

A. Senior Instructors will offer advice on strategies on where and how to maximise your teaching and business opportunities. Ultimately though, this is your business and how successful you are, will depend on your own drive and determination.

Q. Does this certification mean that I am a certified PMC teacher?

A. No, PMC has its own separate certification program. CCIP is a unique Certification that will train you to understand how to work with PMC and the other contemporary clays used in the program. After completion of Certificate 2 you will be equipped to teach the basics of PMC and the other clays competently and effectively.

Q. Can I do a beginners introductory class with one Senior Training Instructor and the balance of level 1 with another Senior Training Instructor?

A. Yes, this is possible. The cost of the Level class will decrease by \$100 regardless of the Senior Training Instructor you train with. Your first Senior Training Instructor will contact the next Training Instructor and advise them that you have successfully completed the beginners' class which included 3 projects.

Q. Am I able to sell the stock that I buy at a discount?

A. Yes. You can purchase Makins, PMC and Premo at a discount and on-sell the products to your students during workshops.

Q. I already own my own tools and equipment, can I get a credit for any of the tools and equipment included in the Instructor Kit?

A. No. The program is unable to offer credits to students who already own some of the tools or equipment that form part of the CCIP kit. If you are teaching you will always need more than one set of tools and equipment to teach effectively.

Q. Are the CCIP Certification prices quoted all inclusive of GST?

A. Yes. All prices quoted by the CCIP for materials are inclusive of GST.

Q. I have already been working with Polymer Clay (PMC or Makins) and have done something similar to one of the projects. Do I have to do the project again?

A. In general, the answer is YES. It is important that you do the projects that you will one day be teaching yourself. You will also need to have examples of your work to show students and this is a good opportunity to refresh your skills and have the projects completed before you commence teaching. Circumstances could arise where a Senior Training Instructor decides to grant an exemption from completing a project. This situation could come about where a student has completed a number of similar classes with the Senior Instructor prior to embarking on certification. If an exemption is granted, no discount will be offered on the overall price of the class.

Q. How much can I charge for teaching?

A. This is a personal decision and should be based on your own costs and overheads and the demographic of your area. Speak with your Senior Training Instructor and other CCIP Instructors to get a guideline for what is considered fair and reasonable.

Q. Do I need to get an ABN to run classes?

A. Applying for an ABN is not compulsory but we recommend it because you will be supplying a service. You will need to be able quote an ABN so

that other businesses do not **withhold tax** at the top marginal rate when they pay you.

All businesses with an annual turnover of \$50,000.00 or more must register for GST and will need an ABN to do this. Small businesses with a lower annual turnover may still choose to register, even though they are not required to register for GST, they can still apply for an ABN.

You will need an ABN and GST registration **if you want to claim GST credits** for any GST that you have paid for goods and/or services that you have used in your business. You will also need to issue **Tax Invoices** that quote your ABN and complete a quarterly BAS Statement for the Australian Taxation Office.

Q. Does this certification entitle me to discounts at any other businesses?

A. The CCIP is designed to give CCIP graduates ongoing discounts with Metal Clay Australasia Pty Ltd who are based in the Australian Capital Territory. Metal Clay Australasia Pty Ltd are the appointed Importers and Distributors of Makins® Products. Discounts on the Contemporary Clays used in the program – Makins Clay® PMC and Sculpey Premo! are available to CCIP Artisans and CCIP Instructors. Discounts of between 5-10% are also available on a variety of other products.

Discounts are not available at any other business for graduates of the Contemporary Craft Instructor Program.

Q. After I have qualified and my students want to buy more products, where do they get them?

A. You can arrange to purchase the products at a discount from Metal Clay Australasia Pty Ltd and sell them to your students at the recommended Retail price.